# **Apoorva Mary Osta**

Asst. Professor, Dept. of Commerce & Management

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Working at Poornaprajna College since: 2015

# **Currently held positions/offices**

- Convener Speakers' & Quiz Club
- Co- convener Human Rights Cell
- CA Foundation Coaching Co-ordinator
- IQAC Member

## **Educational Qualification**

- UGC- NET (2018)
- KSET (2016)
- M.Comfrom St. Aloysius College (Autonomous) (2014)
- Introduction to Marketing Essentials IIM Bangalore (SWAYAM)
- Financial Accounting (Devi Ahilya Vishwavidyalaya, Indore) (SWAYAM)A

## Work experience

- Assistant Professor at Poornaprajna College, Udupi (2021-till date)
- Lecturer at Poornaprajna College, Udupi (2015-2021)
- Lecturer at St. Mary's Composite PU College (2014-2015)

## **Areas of interest (Academic)**

Marketing, FinTech, Social Entrepreneurship

## **Expertise**

Trainer in Communication skill

### **Research Publications**

## Paper presented in conferences/seminars

- Presented a paper titled "Automated Wealth Management Advice: The future of Wealth Management in India" in International Conference on Contemporary Innovations in Industry and Commerce 2019, February 22<sup>nd</sup> 23<sup>rd</sup> 2019, Manipal, India.
- Presented a paper titled "Ethics in Teaching Profession Beliefs and Behaviour" in National Conference on Business Ethics and social values, March6<sup>th</sup>2017, Udupi, India.
- Presented a paper titled "Fintechs: Reshaping India's Financial services, issues & Challenges for Indian Banks" in International Conference on Fostering Innovation in Financial Inclusion- Bridging resources and opportunities, March4<sup>th</sup>&5<sup>th</sup>2017, Manipal, India.
- Presented a paper titled "Study of Financial Inclusion of Fisher folks from Udupi Region" in National Conference on Financial Inclusion- Opportunities and Challenges, August 19<sup>th</sup>& 20<sup>th</sup>2016, Udupi, India.
- Presented a paper titled "Financial Inclusion of Fisher Folks with respect to Udupi Region" in National Conference on Financial Inclusion through Cooperative sector in Rural areas- Challenges and Effectiveness, September 15<sup>th</sup>2015, Mangalore, India.

#### **Short-term courses attended**

- ARPIT Refresher Course in Commerce- Shri Ram College of Commerce, DU [AICTE approved FDP] SWAYAM
- ARPIT Course in Financial Markets and Emerging Business Models- UGC-HRDC University of Kerala [AICTE approved FDP] – SWAYAM
- "Innovative Approaches in Teaching Pedagogy" STTP Programme for Faculty on June 24<sup>th</sup> 30<sup>th</sup> 2021, Sahyadri College of Engineering & Management, Mangalore
- "Recent trends in Education, Technology & Management" 10 days National level FDP on July 30<sup>th</sup> 8<sup>th</sup> August 2021, Milagres College, Kalliianpur
- One week National level FDP on "Transformation in Indian Education through New Education Policy- Challenges and Opportunities" from 5<sup>th</sup> 11<sup>th</sup> July 2021, GFGC Kavoor, Mangalore.

## Seminars/Workshops attended

- Attended National Seminar on 'Promoting Positive Mental Health amongst women- Prospects and challenges with special reference to women of Coastal District Udupi' at Department of Commerce, Manipal University on 11<sup>th</sup> January 2020
- Attended One Day Workshop on 'CBCS V Semester BBA' at MPM GFGC, Karkala on 19<sup>th</sup> November 2021.
- Attended One Day Workshop on 'CBCS II Semester BBA' at Dr. NSAM First Grade College, Nitte, Udupi, on 6<sup>th</sup> July 2019.
- Attended One Day Workshop on 'CBCS I Semester BBA' at Poornaprajna College & Post Graduate Centre, Udupi, on 4<sup>th</sup> January 2020.
- Attended One Day Workshop on 'Revised B.Com Curriculum at SDPT GFGC, Kateel, on 19<sup>th</sup> July 2016.
- 5 days FDP on The Future of Skills- Education, Employment & Entrepreneurship by ICT Skycampus from 11-15 May 2020
- FDP on "Analytics for Teachers" by Sahyadri College, Dept of Business Administration, Mangalore, 19th September, 2020
- 'The Scenario of Management Education in Future' Dr. NSAM First GradeCollege, Nitte on 6th August 2020
- 'The Future of Skills- Education, Employment & Entrepreneurship' Skycampus, ICT Academy from 11th 15th July 2020
- Insightful Fridays- Digital Knowledge Webinar series, Skycampus, ICT Academy on 19th June 2020
- 'Future Tech 2020' 5G as an Enabler in Digital Transformation, Skycampus, ICT Academy on 18th May 2020
- Digital Teaching Techniques, Skycampus, ICT Academy from 29th June 4th July 2020
- Improving the Skill Set & Changing the Attitude, Skycampus, ICT Academy on 5th June 2020
- Future of Education(Online super session), Skycampus, ICT Academy on 18th June 2020
- 'Monetizing Digital Skills- a way to become self-reliant at Canara College, Mangaluru on 28th October 2020
- International Webinar on 'Preparedness and Challenges of College Teachers in the Post Covid Era' at GFGC for Women, Balmatta, Mangalore on 18th June 2020
- National Webinar on 'NEP-2020: An Overview' at St. Aloysius College, Mangalore on 7th August 2020

- Two Day National Workshop 'Learning Google Apps and Moodle for Online Education at Christ Church College, Kanpur & IEEE-PSIT Student Branch on 29th & 30th July 2020
- Asynchronous Mode of Teaching at MGM College, Udupi on 17th August 2020
- 'Explore your Mind during Pandemic Crisis' at Besant Women's College, Mangalore on 10th June 2020
- 'Banking- The Battle for Customer'at Canara College, Mangalore on 7th June 2021
- One Week National level FDP on 'Transformation in Indian Education through New Education Policy- Challenges & Opportunities'
- St. Aloysius College, Mangalore & GFGC for Women, Balmatta
- 5th- 11th July 2021
- International level FDP on Global Vision for Academic Excellence by School of Social Work, Roshni Nilaya, Mangalore
- 5th -11th July 2021
- International level Webinar on Economics of Intellectual Property Rights by MGM College, Udupi
- 16th July 2021
- 10-days National Level Online FDP on 'Recent trends in Education, Technology and Management' conducted by Milagres College, Kallianpur & GFGC Kavoor, Mangalore 30th July - 8th August 2021.
- ARPIT Course in 'Financial Markets and Emerging Business Models' through SWAYAM.
- One-week FDP on National Education Policy conducted by MUCTA from Oct 4th to 10th 2021.
- National Level Workshop on Online Teaching Tools by ESSGEE DIGISKILLS Learning Centre on Oct 10th to 30th 2021

### **Additional Information**

Minor Research Project on the topic "Robot Advisors in Wealth Management". Funded by UGC in the year 2016